

**Internship – Obsidian Insurance Holdings
Underwriting & Marketing Trainee**

About Us:

Obsidian Insurance Company and Obsidian Specialty Insurance Company are subsidiaries of Obsidian Insurance Holdings, Inc. ("Obsidian"), which was established to provide property and casualty program managers and general agents access to its wholly owned admitted and surplus lines carriers. Obsidian carries an "A-" (Excellent) A.M. Best rating with total Capital & Surplus of \$85 million

Position Description :

This is a dynamic position. The Underwriting & Marketing Trainee will work closely with the Chief Client Officer in all aspects of her role. The individual will be responsible for learning about underwriting property & casualty program business opportunities, reinsurance placement and structuring, client relationship management and strategic marketing targeting approaches.

Position Location & Hours: Remote; Part time during school year (10-20 hours) continuing into summer

Requirements:

- General knowledge of the property and casualty industry
- Junior class student preferred
- Minimum GPA: 3.25
- Major of Study: Risk Management
- Excellent analytical skills with data analytics experience
- Self starter comfortable working independently with passion for learning
- Excellent organization and ability to shift gears quickly
- Very strong technology skills
- Strong verbal and written communication skills
- Eligible to work in the US

Position Responsibilities:

- Develop understanding of CRM software to assist in utilization for marketing, business activity and strategic initiatives.
- Work collaboratively with Chief Client Officer, Chief Underwriting officer and other team members.
- Assist in providing support in reviewing property and casualty program business opportunities
- General industry research
- Develop and update industry databases to maintain information regarding target opportunities, companies and reinsurers
- Assist in underwriting reviews and research around underwriting referrals from program clients
- Design and generate reports as needed

Skills Needed:

Proficient in Excel, Power Point, familiarity with CRM software a plus, knowledge of a programming language a plus

Benefits:

Reimbursement for study materials for CPCU exam (one per term)

Contact: Stacy Armstrong, Chief Client Officer, sarmstrong@obsidianspecialty.com